DiGON CRM Connector

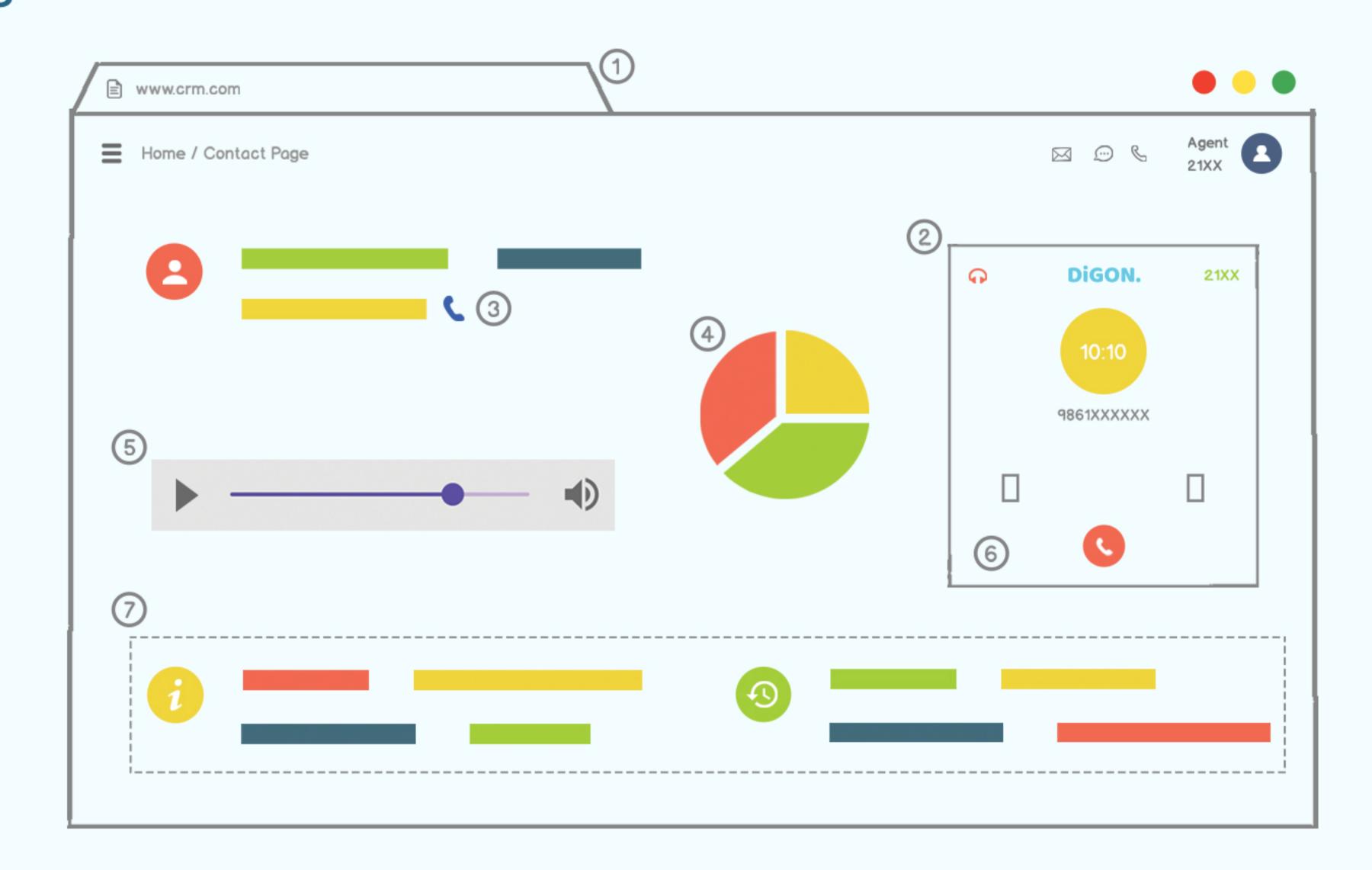


About DiGON

VIS Networks presents DiGON, the ultimate CRM connector that provides a swift and seamless integration between the telephone system and CRM software. The solution allows for real-time interoperability, making customer interactions more efficient and streamlined.

DiGON empowers customer experience center agents to handle the customer information and interaction through a single application interface, which boosts agent productivity and ultimately leads to better customer satisfaction.

How DiGON works



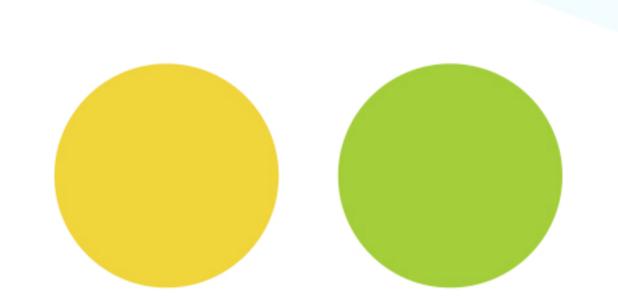
- DiGON can be embedded into the thick client (windows), thin client (browsers), and mobile app interface of your CRM. This facilitates a unified experience for agents, allowing them to conduct all their activities through a single application interface.
- DiGON is equipped to handle multimedia channel interactions, including Email, Chat/IM, and Social interactions.
- Agents can initiate an outbound call directly by clicking on the call icon from the CRM window. This eliminates the need for manual copy and paste or re-typing of phone numbers into separate applications.
- DiGON can facilitate the transfer of the pertinent CTI/CDR information back to the CRM, thereby enabling the CRM to present statistics based on both customer and multimedia data.
- DiGON provides advanced features such as the transfer of recording file links to CRM, which enables the CRM to provide a recording player within its interface.
- Agents can perform comprehensive telephony call controls, including Hold, Transfer, Conference, and Hang-up through the use of an embedded tool. This enhances their ability to manage customer data on the CRM page.
- DiGON provides an improved CRM experience by automatically loading relevant customer data and interaction history, upon the receipt of a new incoming call, empowering agents to quickly respond to customer inquiries.

With DiGON's availability in both 😩 cloud-based and 🛢 on-premises models, you





have the power to choose the deployment option that works best for your organization.



DiGON CRM Connector



Why use DiGON

- Elevate the customer experience by providing agents with on-time access to essential data allowing for effective responses.
- Facilitate the retrieval of customer data and interaction history, ensuring a personal and informed approach to every interaction.
- The system offers access to call data & call recording links during in-call or post-call usage.
- Maximize agent productivity by minimizing the need to toggle between multiple applications, freeing up time for a more focused approach.

Features of DiGON



Agent State Management

- Agent Login, Logout & Single Sign On
- Agent Ready, Break, and Wrap Up with reason codes
- Agent State Statistics
- Extension State Information



Call Control Functionality

- Accept and Reject Inbound Call
- Make Manual / Auto Outbound Call
- Hold & Retrieve, Transfer, Consult and Conference Call



Oubound Dialer Support

• Preview, Predictive, and Progressive modes



CRM Tagging

- Click to Call, Popup Caller Info
- Task Creation, Update Business Data
- Push Call Details, Disposition to CRM
- Media File URL to CRM



Call Data Availability

- Call Data (Caller ID, DID, Agent ID, and Extension Number)
- IVR Data (Traversal and Selection Data)
- Third-Party Data Integration



Additional Features

- Call History and Contact Directory
- Buddy List with Presence Info
- Scheduled Call Backs and Missed Call Management

Which connectors are available



VIS Professional Service offers custom development of connectors for other CTI and CRM Platforms as well.

